

ClubBio08

TO MARKET, TO MARKET ...
AusBiotech Queensland State Conference

11-12 September 2008
Hyatt Regency Sanctuary Cove, Gold Coast, Queensland



AusBiotech
AUSTRALIA'S BIOTECHNOLOGY ORGANISATION

Speaker Profile



Derek Pocock
Partner
McCullough Robertson -
Lawyers

Derek's key area of practice is corporate law with an emphasis on mergers and acquisitions, capital markets and financial services.

He combines a regulated mergers and acquisitions practice with extensive experience providing financial sector regulatory advice to clients in a range of industries. This regulatory experience is valuable in mergers or acquisitions where the target business or asset operates in a highly regulated environment, such as the financial services sector.

Some of Derek's recent experience includes:

- acting for Mackay Permanent Building Society in relation to the AUD 60 million contested control transaction involving Bank of Queensland and Wide Bay

- acting for Flight Centre Limited in relation to its AUD 100 million placement and AUD 61 million sell down by founder shareholders by way of institutional bookbuild
- acting for Mincom Limited on its acquisition by Francisco Partners, a US based private equity firm, by scheme of arrangement for AUD 315 million
- acting for Queensland Gas Company Limited on its defence of the AUD 606 million hostile takeover bid by Santos Limited
- acting for Excel Coal Limited on its acquisition by Peabody Energy by scheme of arrangements for AUD 2.04 billion
- acting for Retail Food Group Limited on its off-market takeover bid for Brumby's Bakeries
- acting for MFS Diversified Trust on its AUD 206 million off market takeover of Villa World Limited
- acting for Ergon Energy on its acquisition of Australian Energy Limited by scheme of arrangement for AUD 100 million
- acting for the shareholders of Catapult Genetics (including CSIRO, AgResearch, Meat & Wool New Zealand and Kestrel Capital) in relation to its sale to Pfizer Animal Health
- acting for Stork NV in relation to a restructure of its Australian operations by scheme of arrangement
- advising Flight Centre Limited in relation to various acquisitions, including its acquisition of Nationwide Currency Services and Britannic Limited, a UK based corporate travel business, funded by a non-renounceable rights issue (with an accelerated institutional component) raising AUD 80 million
- acting for Excel Coal Limited in relation to its AUD 100 million placement and AUD 55 million sell down by directors by way of institutional bookbuild
- acting for HSBC in relation to the sale of its Australian asset management business (HSBC Asset Management) to Challenger Financial Services Group for AUD 22 million
- acting for UK Coal in the AUD 52.1 million sale of its interest in Gloucester Coal by way of a placement and 'bloc' agreement
- advising AWB Limited on a range of financial sector regulatory advice, including developing OTC derivatives for its retail derivative business, AWB Risk Assist Limited

- **advising Bank of Queensland on a range of financial sector regulatory advice, including FX distribution arrangements with Travelex and alliance arrangements with Genesys Wealth Management and Western Australian health fund, HBF**
- **financial sector advice, including Chapter 7 of the Corporations Act, UCCC and anti-money laundering legislation, to clients in the financial services industry.**

Qualifications and Memberships

Bachelor of Laws - Queensland University of

Technology

Bachelor of Economics - University of

Queensland

Solicitor - Supreme Court of Queensland and

High Court of Australia